

XYZ Company, INC.
Profit and Loss Statement
Year Ended December 31, 20XX

| | | <u>%</u> |
|-------------------------------------|---------------------|---------------------|
| Sales | 1,750,450 | |
| Returns and allowances | 2,752 | |
| Net Sales | <u>1,747,698</u> | 100.0 |
| Cost of Sales | | |
| Beginning Inventory | 50,000 | |
| Purchases | 610,162 | |
| Production Labor | 420,108 | |
| Ending Inventory | 30,000 | |
| Total Cost of Sales | <u>1,050,270</u> | 60.1 |
| | Gross Profit | <u>697,428</u> 39.9 |
| Selling Expense | | |
| Wages | 75,000 | |
| Commissions | 25,000 | |
| Marketing | 25,000 | |
| Total Selling Expenses | <u>125,000</u> | 7.2 |
| Operating Expense | | |
| Salaries | 225,000 | |
| Payroll taxes | 29,000 | |
| Benefits | 27,000 | |
| Office Supplies | 500 | |
| Postage | 250 | |
| Professional Fees | 2,000 | |
| Telephone | 850 | |
| Utilities | 950 | |
| Training & Education | 250 | |
| Miscellaneous | 50 | |
| Total Operating Expense | <u>285,850</u> | 16.4 |
| Operating Profit—EBITDA | 286,578 | 16.4 |
| Other Income (Expense) | | |
| Interest | (9,650) | |
| Depreciation | (12,000) | |
| Amortization | (2,500) | |
| Total Other Income (Expense) | <u>(24,150)</u> | |
| Total Pre-tax Profit | 262,428 | 15.0 |
| Income Tax Allowance | 118,093 | |
| Net Profit | <u>144,335</u> | 8.3 |