Writing Machanics (10%)	Definition of marginal cost of capital (10%)	Recommendation and argument to support the recommendation 20%)	Indication of how these might be useful to determine the feasibility of the capital project. 15%)	Calculation of WACC (20%)	
	- Must be correct	- must provide	-Applies to Apex	make sure correct	

### Apex Printing Balance Sheet Assets

Common Stock Retained Earnings Total Stockholders' Equity Total Liabilities and Stockholders' Equity	Liabilities and Stockholders' Equity Accounts Payable Salaries Payable Interest Payable Short Term Notes Payable Taxes Payable Total Current Liabilities Mortgate Payable Total Long Term Liabilities	Assets Cash Accounts Receivable Inventory Total Current Assets Land Building & Equipment Less: Accumulated Depreciation - Building & Equipment Total Long Term Assets Total Assets
60,000 24,550 84,550 157,600	4,600 0 1,500 12,000 0 18,100 54,950	2013 6,000 2,350 12,100 20,450 25,000 300,000 -187,850 137,150
60,000 3,300 63,300 174,500	3,500 2,100 0 0 5,600 11,200 100,000	2012 5,700 2,300 <u>6,500</u> 14,500 20,000 300,000 -160,000 174,500

#### Income Statement

Net Income	Income Taxes	Income Before Taxes	Interest Expense	Income Before Interest & Taxes	Selling, General & Administrative Expenses	Gross margin	Gross Profit	Less: Depreciation Expense	Less: Cost of Goods Sold	Revenue:	
26,250	-35,000	61,250	-7,500	68,750	-29,100	28%	97,850	-27,850	-324,300	450,000	2013
6,500	-30,000	36,500	-6,000	42,500	-32,000	21%	74,500	-26,000	-374,500	475,000	2012

## Statement of Cash Flows

Cash Flows From Financing Activities: Cash paid for mortgage Cash paid for dividends Net Cash Flow from Financing Activities	Cash Flows from Investing Activities: Cash paid to purchase land Net Cash Flow from Investing Activities	Increase in accounts payable  Net Cash Flow from Operating Activities	Decrease in taxes payable Increase in Short Term notes Payable	Increase in inventory Decrease in salaries payable Increase in interest payable	Depreciation Expense Increase in accounts receivable	Net Income Adjustments to reconcile net income to net cash provided by operating activities
-45,050 -5,000 -50,050	-5,000 -5,000	1,100 55,350	-5,600 12,000	-5,600 -2,100 1,500	27,850 -50	26,250

## Commercial Printing Financial Ratios

Capital Expenditures to Sales	EBITDA to Sales	Interest Coverage	Pre-Tax Return on Net Worth	Pre-Tax Return on Assets	Pre-Tax Return on Sales	Accounts Payable to Sales	Working Capital to Sales	Total Assets to Sales	Inventory Turnover	Days Accounts Receivable	Fixed Assets to Net Worth	Total Debt to Net Worth	Current Liabilities to Inventory	Current Liabilities to Net Worth	Current Ratio	Quick Ratio
3.40%	6.80%	x3.73	12.90%	5.10%	2.90%	7.00%	16.70%	56.30%	x9.27	52	x0.51	x1.51	x1.92	65.80%	2.13	1.47

#### Commercial printing Income Statement

**Net Sales** 100%

Officer Compensation **Gross Margin** 30.00% 2.10%

Advertising & Sales Other Operating Expenses 0.40%

23.90%

**Operating Expenses** 26.40%

3.70% 1.80%

Operating Income

**Net Income** 

# Commercial Printing Balance Sheet

Cash	10.30%
Accounts Receivable	25.90%
Inventory	13.70%
Total Current Assets	55.90%
Property, Plant & Equipment	20.20%
Other Non-Current Assets	23.90%
Total Assets	100.00%
Accounts Payable	12.60%
Total Current Liabilities	26.20%
Total Long Term Liabilities	34.10%
Net Worth	39.80%